CURRICULUM VITAE

**Mobile no: 9676202087**

**RAVI CHANDRA E ravichandraellendula@gmail.com**

**Objective:**

. To obtain a key position in a professionally managed organization where I get opportunity to apply my knowledge and skills for its prosperity. To work in challenging environment and where I can experience personal growth and development to be in a responsible positioning where, I can noticeably contribute to an Organization growth and success

**Experience:**

**1. Organization: INDIA INFOLINE FINANCIAL Ltd., (IIFL), SIDDIPET BRANCH**

**Position : Relationship Manager**

**Period : July 2013 to july 2015**

**Job Description**

* Created new business opportunity for the Branch.
* Supervised daily operation of the branch, especially in opening new Gold loan accounts & Processing of accounts and Interest Fallow-Ups.
* Monitoring the process of Asset (Gold Loans, Home Loans, commercial Vehicle Loans ) and Insurance lead generation, analyzing and ensuring the volume of conversions to be proportionately high.
* Sourced profitable relationships, leading our branch to achieve targets in terms of values and Numbers.

**Achievements:**

* **Selected for HAILAND contest in pan INDIA in july 2014 as topper of the insurance business.**
* **Selected for award from VP in Telangana insurance contest in January 2015.**

**2. Organization: HDFC LIFE, Siddipet Branch**

**Position : Sales Development Manager**

**Period : Sept 2012 to June 2013**

**Job Description**

* Marketing Liabilities like direct sales of Life Insurance.
* Recruiting agents and training to make business of Insurance products.

**Achievements:**

* **Selected for JFM RIDERS award from VP in march 2013.**
* **Selected for FC contest recruitment Award in june 2013**

**3. Organization: OM ASSOCIATES (DSA OF ICICI BANK),**

**SIDDIPET BRANCH**

**Position : SALES EXCUTIVE**

**Period : May 2010 to August 2012 (part time job)**

**Job Description**

-Business development activities.  
-Handling two wheeler vehicle loan customers.   
-Two wheeler loan filing and documentation.

**My Strengths:**

* Ability to learn new technologies quickly.
* Disciplined, straight forward and honest.
* Ability to work hard sincerely, Good analytical and decision-making ability.
* Superior Motivate skills.

**Academic Details:**

* MBA (FINANCE & MARKETING STREEMS) ***2012***, from INDUR INSTITUTE OF ENGINEERING AND TECHNOLOGY, siddipet, affiliated to JNTU-HYD.
* Percentage: **72**
* B.Sc. (M.P.Cs) **2010** From S.R.K Degree College, siddipet, affiliated to **OSMANIA UNIVERSITY**.
* Percentage **: 78.5**
* Intermediate (M.P.C) **2007** from VIJWALA JR COLLEGE, SIDDIPET, Recognized by **Board of Intermediate** **Education A.P**, Hyderabad.
* Percentage **:90.6**
* S.S.C **2005** from GNANODAYA VIDYALAYAM, SIDDIPET, Recognized by **Board of Secondary Education A.P**, Hyderabad.
* **Percentage :83**

**Software Exposure:**

* C Language, CPP, SQL, Data Structures, Web Technology
* Ms-Windows 98/2000.
* MS Office XP (Ms Word, Ms Excel, Ms Power Point)

Personal profile:

Father’s name : LAXMAN E

Address : H NO 9-4-45,

NAER GANDHI CHOWK,

Post: SIDDIPET,

Mandal: SIDDIPET, MEDAK Dist,

Pin: 502103.

Date of birth : 05-04-1990

Marital Status : single

Nationality : Indian

Languages known : Telugu, Hindi & English

**Declaration:**

The above information in the resume is true and correct as for my knowledge.

**Place: SIDDIPET**

**Date: (RAVI CHANDRA E)**

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